

SANA Belaïd

ARBITRATOR & MEDIATOR

BIOGRAPHY

Sana is an international arbitrator and mediator, with a proven track record in managing complex disputes and transactions across various legal systems and cultures. With a robust academic foundation in Paris and Tunis, her expertise is further recognised through her accreditation as a CEDR Mediator, her roles as Member of the ICC Court of Arbitration and as Member of the Chartered Institute of Arbitrators.

FIELD OF EXPERTISE

Sana has led significant arbitration proceedings and negotiations, particularly in the ICT (Technology) and oil and gas sectors, during her tenure as Senior Associate with Coudert Brothers and White & Case in Paris, and as Senior Counsel at Cisco in Dubai.

Her arbitration experience spans the Middle East, North Africa, Sub-Saharan Africa, and Europe, where she has handled high-stakes disputes and represented governments and multinational companies in numerous arbitrations, both institutional (mainly ICC) and ad-hoc.

PROFESSIONAL ASSOCIATIONS

- 2024: Confirmed "Member" of the Chartered Institute of Arbitrators (CIArb)
- 2024: Admitted as "Member" of the ICC World Business Institute
- 2024: Elected "Delegate" of the ICC Commission on Arbitration & ADR (for the 2024-2027 Term)
- 2021-2024: Member of the User Council of the Swiss Arbitration Association (« ASA »)
- 2018-2024: Member of the ICC International Court of Arbitration
- 2010-2013: Lead of the ICC Young Arbitrators' Forum -Middle East

BAR ADMISSION

2012: Paris Court of Appeals 2001: Tunis Court of Appeals

PROFESSIONAL EXPERIENCE

SENIOR LEGAL COUNSEL

Cisco Systems (Dubai, UAE) | 2006 - 2024 SENIOR ASSOCIATE

White & Case LLP (Paris, France) | 2004 - 2006

SENIOR ASSOCIATE Coudert Brothers (Paris, France)| 2001 - 2004

RECENT EXPERIENCE IN INTERNATIONAL ARBITRATION

- Represented a Japanese company in negotiations with Yemeni public entities: led negotiation meetings and led efforts to settle amicably a construction dispute; negotiated and drafted a settlement agreement under Yemeni law.
- Represented clients in major petroleum arbitrations in Russia, involving, amongst other questions, obstruction of an acquisition using preemption rights under Russian law (value US\$ 600 million).
- Worked on a construction arbitration related to a major project in Algeria (involving the liability of sub-contractors under Algerian law)
- Represented a South African company in a construction dispute in Libya (value US\$ 1 billion).
- Represented an Asian government on a major arbitration related to suspected payment of commissions in two Asian countries and Europe. The arbitration involved court proceedings in France and Switzerland (value US\$ 600 million).
- Regularly represented a UK Oil & Gas company in disputes with African governments and state-owned companies
- Regularly advised major multinational oil & gas companies operating in Africa, and more particularly in the North African region (research, exploration, exploitation contracts).

ACADEMIC QUALIFICATIONS

UNIVERSITÉ PANTHÉON-ASSAS (PARIS, FRANCE) Comparative Law | 1996

UNIVERSITÉ PANTHÉON-ASSAS (PARIS, FRANCE) Public International Law | 1995

FACULTÉ DES SCIENCES JURIDIQUES, POLITIQUES ET SOCIALES (TUNIS, TUNISIA)

Master of Laws | 1991-1995

CERTIFICATIONS

- 2024: Associate Certified Coach ("ACC"), International Coach Federation ("ICF")
- 2023: A Certified Privacy Professional. IAPP Certification (International Association of Privacy Professionals): Information Privacy Professional /Europe (CIPP/E)
- 2022: An Accredited Mediator. CEDR Accredited Mediator (Centre for Effective Dispute Resolution)
- 2015-2019: A Qualified & Certified Coach. CTI ("Coaching Training Institute"): Qualification & Certification HOGAN Certification
- ORSC (Organization & Relationship Systems Coaching Institute) Qualification in Team Coaching. Certification in co-facilitation: "Alchemy, the Art & Science of Co-Facilitation"
- A Cisco TMBC certified coach: Strength Coaching & Standout Debriefing

